financial femfluencer

A One-act Play

By

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March 16, 2023

CHARACTERS

Ashleigh, 29 ashleigh is an influencer who focuses her brand on financial feminism. However, as will be discovered throughout the script, ashleigh’s financial feminism is problematic in that it tends to be out of touch with how the working world actually works.

Becky, 23 becky is naïve and looks up to ashleigh. BEcky is smart but not street smart.

Charlotte, 21 Charlotte is a student straight out of college who is trying to get a job. She is bright eyed and bushy tailed and looking for her big break.

Isabella, 27 Isabella is a professional woman who is talented and looking for an improvement in her work life balance.

Olivia, 20 bartender at the start of the play. at end of play, new workplace entrant being mentored by financial feminists.

Ensemble:

boss #1, 30 Becky’s Boss

INterviewer, 30 THe interviewer interviews Charlotte and olivia

BOss #2, 35 Isabella’s boss

Boss #3, 45 Ashleigh’s boss

Time

The play happens during the modern social media age, but it should feel slightly offbeat. The characters within the play are millennials living in a Gen Z world. The general vibe should be that of a Facebook mom aggressively trying to convince you she uses Tiktok.

PLACE

The play takes place at various offices. Office culture should be front and center. The settings should start with a feeling of hustle culture but slowly they should resemble the soul crushing true nature of white-collar jobs.

Scene I-1: Ask for More

(ASHLEIGH is doing a go-live style story. She is holding up the phone so it is obvious she is filming herself. She is in an office with Becky)

Ashleigh

Hi! It’s me, Ashleigh, your trader big sister and your financial bestie! I give tips to aspiring young femcoons—TM—and help them reach their greater financial potential! Today, we have Becky! Say hi Becky!

becky

Hi! I’m just so excited to be here! You know, I have watched every single video! I love you so much! I loved your tips of portfolio allocation. I used it to—

ashleigh

(ASHLEIGH is a mean girl but the kind who is really subtle. If you were bullied in middle school, this is how you should play the next line.)

Sweetie, you just have so much energy! You’re just a lot right now.

becky

I’m sorry. I’m just so excited to meet you.

ashleigh

I know you’re excited to meet me. You lowkey should be. But your voice is just so loud, and you don’t like need to tell your life story.

becky

(BECKY is a little hurt and slightly unsure of Ashleigh.)

I’m sorry. I didn’t mean…

ashleigh

(ASHLEIGH leans in to comfort Becky, but she’s not really being kind.)

Hey! It’s okay. It’s what I’m here for.

becky

Okay.

ashleigh

Now, turn you into a boss bitch!

becky

Yeah!

ashleigh

First things first, tell the viewers what you do!

becky

I am a consultant for a Big Four consultancy firm.

ashleigh

Such a smart cookie this one! That’s probably why you don’t wear makeup.

becky

I wear makeup. I put it on this morning.

ashleigh

Oh. I see. Well, maybe try hard when you know people will see.

becky

I thought I looked good.

ashleigh

You’re just too smart to be beautiful. Nothing wrong with that.

becky

Okay…

ashleigh

And what problem have you brought to your big sister Ashleigh?

becky

Well, I’ve been working in the same job for about three years, and I recently received an offer from another company. I love my coworkers, but I really would like to make more.

ashleigh

And how much are you making currently?

becky

I make seventy-two thousand per year, but that’s up 2500 since I started three years ago.

Ashleigh

Oh you poor thing! I don’t even know how I would even survive on less than one fifteen. Now, let’s talk strategy.

Becky

I think I’m going to ask for seventy-five K and explain to my boss that with cost of living and the experience I’ve gained, I am worth a little more.

ashleigh

Seventy-five thousand? Becky, Becky, Becky! We need to talk about how you undervalue yourself. You are going to walk right into your boss’ office and demand at least ninety thousand.

becky

I just don’t think that it seems reasonable that I will get a eighteen thousand dollar raise just by asking for it.

ashleigh

You’re not asking for it though. You’re demanding it.

becky

I just don’t think it works that way.

ashleigh

Which is why you aren’t a financial feminism icon like I am.

becky

But…

ashleigh

Have you ever heard of Suzanne B Anthony?

becky

Yes…

ashleigh

Ruth Bader Ginsburg?

becky

Definitely

ashleigh

Rosa Parks?

becky

I think I see where you’re going with this.

ashleigh

Cardi B?

becky

I know who Cardi B. is.

ashleigh

And do you know what all those women have in common?

becky

Well, I thought I did, but that last one threw me for a loop a little bit.

Ashleigh

They asked for more. That’s what feminism is about, asking for more, so you can be given more.

becky

I sort of thought feminism was about undoing centuries of inequality…

ashleigh

Exactly. You know every man in that office makes more than you do, right Becky?

becky

I’m actually the second highest paid in the company for people who started my year.

ashleigh

And the highest paid is probably some fraternity bro who does keg stands in between his lacrosse games where he jerks off while vaping in the port-a-potty.

becky

The highest paid is actually Jennifer, a woman who is super talented and detail-oriented. That’s why I’m only going to ask for seventy-five because I know I’m not worth more than she is.

ashleigh

Awe! You’re so cute. I love how humble you are. Jennifer is nothing though.

becky

Okay.

ashleigh

Now, here’s what you’re going to do. You’re going to go into your boss’s office and say boss, I’ve been offered one hundred thousand at a competitor, but I’m willing to stay here for ninety.

becky

But I haven’t been offered 100K elsewhere.

ashleigh

Silly Becky! This is a negotiating tactic. It works every time! You just have to demand what you want, and you’ll get it.

becky

I don’t know.

ashleigh

Have you ever seen one of my videos not end in success?

becky

I guess not.

ashleigh

Exactly. Now, say it for the camera, I’m gonna get me my mon-ay.

Becky

I’m gonnna get me some money.

ashleigh

One more time but this time mon-ay.

becky

I’m gonna get me my mon-ay.

ashleigh

Excellent. Now, before we do this, we need to record your reaction to getting your raise.

becky

But I haven’t gotten the raise yet…

ashleigh

I know, but I have a tight schedule. We have to shoot now, so I can move on.

becky

I don’t want to jinx anything.

ashleigh

Becky, if you don’t believe, it won’t come true. You want it to come true, right?

becky

Yes. I guess…

(BECKY turns to camera.)

Ashleigh was a great big sister and helped me get a raise to 90000 dollars. I didn’t believe I could do it, but Ashleigh showed me how.

ashleigh

Now, say I got me some mon-ay with Big Sister Ashleigh

becky

I… Ummm… Got me some mon-ay with Big Sister Ashleigh.

ashleigh

Great! Good luck with the salary negotiations! I have gotta go be a fairy godmother to another ugly duckling.

becky

Thanks. I think…

(ASHLEIGH leaves. Becky walks into her boss’s office.)

boss #1

You asked to speak with me.

becky

I have been offered a position at another company for one hundred thousand dollars, but I’m willing to stay here for ninety.

boss #1

I totally understand. Sorry to see you go.

becky

You’re not going to offer the ninety?

boss #1

Becky, you’re a talented employee, but this is a boutique consulting firm, and you’re making seventy-five thousand right now. I hate to lose you, but I’m happy you found another job that will pay 100k.

becky

But I like this job.

boss #1

Getting cold feet? I won’t hear it. Becky, that’s a twenty-eight thousand dollar increase over night. You should take it.

becky

But how will the office work without me.

boss #1

We’ll manage. I’ll consider this your two weeks. Anything else.

becky

I guess not.

boss #1

Excellent. Well, congratulations.

(BOSS #1 leaves. Becky is left alone)

becky

Oh no! How will I pay rent this month? I have no way to make mon-ay!

(Fade to black.)

Scene I-2: The Interview

(Half of the stage is set up similar to a changing room with a small mirror and one of those Japanese room dividers separating Ashleigh and Charlotte. Charlotte is behind the divider.)

ashleigh

I am doing something special on the channel today. For the first time ever, I helping one of the boss bitches who follow me to prep for an interview. You all saw the glow up I gave Becky! Now, watch what I can do for any of you if you become premium plus tier Patreon subscribers for only 15 dollars per month.

(Charlotte comes out from behind the divider wearing a pencil skirt, blouse, and jacket, dressed professionally for the interview.)

Charlotte

How do I look?

ashleigh

Seriously?

charlotte

(Charlotte rushes to check the mirror.)

What? Did I smear my makeup?

ashleigh

You’re wearing a skirt? Are you a little girl?

charlotte

It’s one of my favorite articles of clothing. It makes me feel confident.

ashleigh

Charlotte, do you realize that women are disadvantaged in every part of the hiring process?

charlotte

I suppose.

ashleigh

And do you realize that by wearing a skirt, you’re communicating to your interviewer that you’re less than him as a man.

charlotte

Are you sure?

ashleigh

Positive. You never want to push the fact that you’re a woman in an interview. You always want to wear earth tones and pants suits.

charlotte

But there’s nothing wrong with being a woman.

ashleigh

Less talking more changing.

(CHARLOTTE goes back behind the changing device)

This is the kind of advice I’m here to provide for all of you. I’m just trying to help you get a leg up and live your best lives. Not everyone

(ASHLEIGH points to Charlotte who cannot see because of the curtain and shakes her head)

Wants that help or understands what it takes to be a boss.

(CHARLOTTE emerges now wearing a gray pants suit and the same blouse)

charlotte

How is this?

ashleigh

I’m gonna be really honest here Charlotte. Can I do that for you?

charlotte

Okay…

ashleigh

Honesty is a favor. You should be thankful. You don’t sound thankful.

charlotte

Yes you can!

ashleigh

Atta girl. That top is too small. You look huge like an ogre.

(CHARLOTTE is clearly hurt)

Charlotte! It’s not your fault! Everyone has their quirks. Yours is that you have an addiction to food. Nothing to be ashamed of.

charlotte

I think I look fine.

ashleigh

I’m just being honest. If you don’t want my honesty, maybe I’ll just go.

charlotte

Okay. Okay. I’ll change.

ashleigh

Excellent.

(CHARLOTTE goes behind the curtain. Ashleigh says the next line hushed to camera.)

This a Big Sister Ashleigh tip: if you don’t eat all the time, you won’t be moody and too much too handle like some people.

(CHARLOTTE comes out. She is in a white blouse that is clearly too large for her.)

Perfect! See, just needed a little time.

charlotte

Great!

Ashleigh

Now to prep you for the interview. Remember sell the idea that you know people. Were you in a sorority?

charlotte

I was. Phi Beta Phi, an academic sorority.

ashleigh

That will have to do. Make sure to mention that. Also, you went to NYU. That’s a big deal. They should want to hire an NYU graduate. Finally, you want to work there because of how cool the company is. They are prestigious and want to know that you know how prestigious they are. Oh and do you have any hobbies?

charlotte

I like to build with Legos.

ashleigh

That’s way too boring. Say you like to dance. Remember, don’t say too much.

charlotte

I shouldn’t be myself.

ashleigh

No! Be someone else! In fact, try as hard as possible to be me. Stick to my script. I’m the job genius, not you.

charlotte

Okay… If they ask if I any have any questions, what should I say?

ashleigh

Ask about salary and benefits. Make it very clear that you’re a catch, and they’re lucky to have you.

charlotte

Are you sure?

ashleigh

In this economy? People are desperate, trust me. In fact, act insulted by their starting range.

charlotte

I really think that’s a bad idea. This is my dream job. I really want it.

ashleigh

If you’re not going to listen, I don’t know why I’m even here.

charlotte

Okay. I’ll take your advice.

ashleigh

Good. Now, I need you to look to camera and say that you got the job.

charlotte

Already?

ashleigh

Charlotte! Charlotte! You basically already did get the job. This is just a formality.

charlotte

Thanks to Ashleigh, I got my dream job.

ashleigh

Could you have done it without me?

charlotte

I couldn’t have done it without her.

ashleigh

Say you got that mon-ay.

charlotte

I got… that mon-ay.

ashleigh

Great! Knock them dead. Remember, be anyone but you.

(ASHLEIGH leaves. CHARLOTTE enters the room with the interviewer and sits across from the interviewer.)

interviewer

Nice to meet you Charlotte. I was impressed with your resume.

charlotte

Thanks. It’s a pleasure.

interviewer

Tell me a little bit about yourself.

charlotte

My name is Charlotte. I am from Charleston, South Carlonia, and I recently completed my BS in civil engineering at NYU. I was rush leader in Phi Beta Phi, my sorority.

interviewer

Anything more specific about yourself?

charlotte

I… I like to dance…

interviewer

Okay. Why should we hire you?

charlotte

I went to NYU, which is a really good school.

interviewer

And…?

charlotte

And I learned a lot about civil engineering there.

interviewer

Interesting. Why do you want to work here?

charlotte

This is one of the most prestigious firms in the industry. You do great work, and I think that it’d be great to learn here.

interviewer

Okay. Nothing in particular excites you about the work we do?

charlotte

Huh. I hadn’t thought about it…

interviewer

That’s alright. Do you have any questions for me?

charlotte

How much can I expect to make from the job?

interviewer

Well, we start our new hires at around 65, but there’s a little wiggle room.

charlotte

There needs to be a lot of wiggle room.

interviewer

We feel like that’s a fair offer for the position.

charlotte

I think it’s a bit low.

interviewer

We obviously disagree.

charlotte

Alright.

interviewer

Any other questions?

charlotte

What’s the process for hearing back?

interviewer

I don’t think you need to worry about that. Hope you have a nice day.

(CHARLOTTE reaches out her hand. Interviewer does not shake it.)

I said have a nice day.

(Charlotte walks out. A ping is heard. Charlotte checks her phone.)

charlotte

Dear Charlotte, we regret to inform you that we are pursuing other candidates at this time. We than you for the time and effort you put into pursuing the position with this company. Oh no! Why did I listen to that mad woman?

(Fade to black.)

Scene I-3: Remote work

(ASHLEIGH is sitting on a chair near Isabella who is at a desk with a computer on it.)

ashleigh

Hey y’all! It’s your big sister Ashleigh and your favorite financial femfluenencer coming at you from another American office to help the labor market illiterate. The next Cinderella I am set to Fairy Godmother is Isabella here. Tell us your problem Isabella.

isabella

Well, I am in a really competitive industry, and my job has been making me work a lot of extra hours. I love my job, but I really just want better work life balance.

ashleigh

You don’t love your job.

isabella

I do. It’s the best!

ashleigh

Awe! Isn’t she so cute! Izzy, can I call you Izzy?

isabella

I prefer Isabella. It’s my grandmother’s name actually.

ashleigh

Izzy. Here’s the truth. You hate your job. You just have Stockholm Syndrome.

isabella

I really enjoy what I do, and the people at the office are the best!

ashleigh

You say you love your job? What do you do?

isabella

I’m a programmer.

ashleigh

And did you dream of doing what you do now as a little girl?

isabella

I help design video games, so yeah. I did.

ashleigh

If your job really was great, would it make you work such long hours?

isabella

I mean some overtime is par for the course in game development. Especially with our launch next month.

ashleigh

That’s what they want you to think, but in reality, they’re taking advantage of you. You shouldn’t work a minute over 40 hours a week.

isabella

I mean I get that that makes sense in an ideal world, but that just doesn’t work in my industry.

ashleigh

Listen to me. I know what you need. You’re going to walk into your bosses’ office and tell him you won’t work a minute over 40 hours a week, that you will only do what’s in your job description, and that you want to work from home at least 4 days a week.

isabella

I guess it’s a starting point, but 40 won’t happen. Not every week at least.

ashleigh

You have to push for forty. You have to threaten to quit or he won’t believe it.

isabella

I just don’t think that’s reasonable in a creative industry.

ashleigh

Do you want my help or not?

isabella

I don’t know.

ashleigh

You do know. They’re your co-workers. We’re family.

isabella

Alright.

ashleigh

Say you want to get that mon-ay.

isabella

I want to get that mon-ay.

ashleigh

Now, read what’s on this script.

(ASHLEIGH hands Isabella a script. Isabella starts reading it and is confused.)

isabella

I don’t think I can say this until it’s true. And some of this is just lies.

ashleigh

I guess some people are just selfish. I blame myself for trusting you.

isabella

Okay.

ashleigh

Rolling.

Isabella

Ashleigh helped me set my work life balance in order. I used to work 200 hours per week, but now I barely work 36, all from home. I took control of my work life balance, and you can too! Just pay the 20 bucks a month for premium access.

ashleigh

Great! Good luck!

isabella

You’re not staying to hear how it went?

ashleigh

Nope! You’re not the only one who needs help in the working world.

(ISABELLA enters her boss’s office.)

boss #2

Hi Isabella, is this about your expansion? Is it done?

isabella

I was hoping to talk about the hours I have been working.

boss #2

I know it’s been hectic, but it always is before a product launch.

isabella

It’s been a lot lately.

boss #2

I know, and we’ve relied on you a lot, so if I can help a little, I’d like to try.

isabella

I really want a 40 hour work schedule, 4 days a week remote work, and to not have to do things outside of my job description.

boss #2

You aren’t willing to take on any extra responsibilities at all, but you’ve always been such a team player…

isabella

Well, that stops today. I’m willing to quit if I can’t get this.

Boss #2

I’m sorry you feel this way. You were one of my best performers. However, layoffs were coming next month anyways, and we have to say goodbye to a programmer. I’m happy that my decision has been made easier for me. I need someone who can go the extra mile. If that’s not you, I’m afraid, we have to lay you off.

isabella

Please don’t do that. I’ll work as much as I need.

boss #2

I’m sorry, but now that you know layoffs are coming, I can’t trust you with server access. Clear your desk.

isabella

But I love this job…

boss #2

Look at this way. You wanted to work less. Now you will.

(Fade to black.)

Scene I-4: The Bar

(Becky, Charlotte, and Isabella sit at the bar drinking alcohol. They are close but not together. Olivia is serving them drinks. Becky is clearly upset.)

Olivia

Rough day?

becky

I lost my job because I lied to my boss in a salary negotiation.

charlotte

That’s nothing. I had the interview for my dream job, and I lost it because this internet moron told me to act like a psycho. Now, my chances with the company are over.

isabella

Hold on. Internet psycho? You couldn’t by any chance mean—

all

Big sister Ashleigh.

becky

Oh my God!

isabella

She gives the worst advice.

becky

And she records the outcomes before the results.

isabella

She’s a crazy liar!

charlotte

(To Isabella)

What did she do to you?

isabella

She convinced me to demand full-time remote work and to refuse to work even a second after hours. My boss said he needed someone willing to go the extra mile.

becky

Why did we believe her?

charlotte

Because she seemed vaguely successful, and she got all those testimonials in her videos.

Olivia

Hold on. You three met Big Sister Ashleigh?!? From FinanceTok?!?

(BECKY, CHARLOTTE, and ISABELLA turn to Olivia)

I’m such a huge fan! She’s such an inspiration to me as a working woman. I’m about to graduate! You have to introduce me to her! She’s like Michelle Obama, Sara Blakely, and Sheryl Sandberg combined into one.

becky

She’s more like Ana Delvey and Elizabeth Holmes combined into one.

Olivia

But she’s a feminist. She’s just making women’s dreams come true.

charlotte

Do we look like three women whose dreams just came true?

Olivia

So the testimonials in her videos?

isablla

All recorded before the people try her advice.

becky

Her advice cost us jobs.

Olivia

My gosh! We have to do something about that.

charlotte

What can we do?

Olivia

I think I have an idea. What if I reach out to Ashleigh for some advice.

becky

Trust me, you don’t want to do that.

olivia

But we use the video as a way to expose her.

charlotte

I’m in.

Isabella

Let’s do it.

Becky

Let’s get another round.

(Olivia hands out drinks to the three bar patrons. Then, they lean in together and silently discuss their plans. Fade to black.)

Scene I-5: Tiktok on the Clock

(On one half of the stage Olivia and Ashleigh stand talking. This half of the stage is lit up. On the other half of the stage in darkness is an office setting where Boss #3 stands with Isabella, Becky, and Charlotte.)

ashleigh

So you sent the money via Venmo?

olivia

Yup. Already in your account.

ashleigh

Great! Between you and me, I don’t do this shit for free.

olivia

Oh. I believe it.

ashleigh

And rolling. Hi, to all my lovely fans! It’s your four financial bestie Ashleigh here with, what’s your name?

olivia

I’m Olivia.

ashleigh

Olivia, a huge fan of the channel who is super excited to meet me.

olivia

Crazy excited.

ashleigh

Olivia here is a premium plus Patreon subscriber, so I am giving her the deluxe package. I’m giving her exclusive tips and access to my real-life work and how I perform at the top of the top of corporations.

Olivia is graduating college this semester and trying to figure out what to do with her life, so I am giving her a tour around my office and introducing her to my boss. Excited about that Olivia?

olivia

Definitely! Can’t wait.

ashleigh

Maybe I could even convince him to hire you.

olivia

Really?

ashleigh

Sure. Always looking for unpaid interns. Play your cards right and when I am the CEO, you can be my assistant.

olivia

Okay.

ashleigh

Let’s go.

(ASHLEIGH alongside Olivia walks into the other room with ASHLEIGH’s boss. Becky stands in the room filming. ASHLEIGH is shocked.)

ashleigh

What are you three doing here?

charlotte

Payback…

boss #3

These three women have alerted me that you have been making videos at work and outsourcing your job. I don’t have to tell you that this is highly unprofessional, and I cannot tolerate it. You’re fired.

ashleigh

You’re not going to believe these three are you? They’re all unemployed. They couldn’t even keep their own jobs, so they decided to be spiteful.

boss #3

I knew something was up when your work started to slip two months ago, but lying? This is the last straw.

(BOSS #3 pulls out a phone and presses some buttons. Ashleigh’s voice can be heard on the phone.)

ashleigh’s voice

Today, I’m going to teach you how to outsource your job to low-wage labor in a developing country without your boss even knowing.

ashleigh

But so many young girls look up to me for my advice!

isabella

It’s bad advice. And you’re a bad feminist.

charlotte

You’re judgmental and toxic. Instead of lifting other women up, you pit them against each other.

becky

(BECKY to camera with Isabella and Charlotte in shot.)

I’m Becky!

charlotte

I’m Charlotte!

isabella

And I’m Isabella

becky

We’re the financial feminists, and we pledge to bring a better financial sisterhood.

isabella

We’re going to start a channel focused on helping women achieve their dreams. Because navigating the workplace is hard enough without the Ashleighs of the world.

charlotte

We’re going to support each other and lift each other up.

Becky

We’ll stand with each other through all of life’s challenges.

Isabella

And help push for equal pay, equal opportunity, maternity, and paternity leave.

charlotte

We’ll support women at all stages, from starting their career to becoming a mom to retiring, we’ll be there with advice and willing to learn and listen.

becky

We’ll focus on making more room at the table because someone else made space for us.

isabella

We’re going to focus on building transformational relationships not transactional relationships.

charlotte

And we’re going to help people build careers to become their best selves rather than simply punch a clock.

becky

We hope you join us on this journey! And cut! And the comments are rolling in. People are seeing Ashleigh for what she really is.

ashleigh

No, please don’t take my followers away! Please!

olivia

You never deserved us in the beginning.

(ASHLEIGH collapses to the floor.)

boss #3

Quite the hysterical one, isn’t she? IF any of you are looking for jobs, my team has an opening.

becky

Thanks. We’re focused on content creation right now, but you should definitely consider Olivia here.

(OLIVIA blushes.)

boss #3

Nice to meet you!

olivia

Likewise!

boss #3

So do you have a resume?

olivia

Let me get it for you!

boss #3

Great!

(Fade to black.)

Scene I-6: A Better Financial Feminism

(Becky, Charlotte, and Isabella are together all wearing suits. Olivia is in a small portable changing room.)

becky

We’re rolling. Today at the Financial Feminist BFFs, we’re helping a new graduate interview for her dream job. She’s a smart talented woman, and we’re just here to make sure she shows people what she can do.

(Olivia comes out wearing a pants-suit. Olivia is kind of slouching)

becky

You look so good!

Olivia

You really think so?

charlotte

Of course.

Olivia

I don’t look kind of fat?

isabella

You look perfect. You’re smart and talented. You just have to show them who you are.

Olivia

What if they don’t like me?

becky

Then that’s their loss.

Olivia

What if they don’t hire me?

charlotte

What’s the first rule of Financial Feminist BFFs?

Olivia

Slay as hard as you can for as long as possible?

charlotte

I meant the second rule.

Olivia

Failures are learning opportunities and should not be seen negatively because they mean you tried.

isabella

Exactly.

olivia

I don’t know. I’m just a bartender.

charlotte

Just a bartender? You sold tens of thousands of dollars of product while interfacing with dozens of customers on a nightly basis.

Olivia

It’s just that it’s also the best civil engineering firm in the city…

isabella

And you have a passion for environmental design. You show them that passion and remind them how willing you are to learn from their awesome people.

becky

(As Becky says the following line, she mimics straightening her back.)

Straighten your spine girl. You’re a proud educated woman. Let the world know.

(OLIVIA stands tall and proud. Isabella takes Olivia’s shoulders in her hands and looks her directly in the eye.)

Isabebella

Repeat after me. The interview is for me as much as for them.

Olivia

The interview is for me as much as for them.

isabella

I will negotiate but be reasonable.

Olivia

I will negotiate but be reasonable.

isabella

When I get this job, I will use it as a platform to lift others, particularly other women up.

Olivia

When I get this job, I will use it as a platform to lift others, particularly other women up.

isabella

And what are you going to do at the end of the interview?

olivia

Ask specific questions about the company based on my knowledge.

becky

And?

olivia

Ask what the timeline is for follow up.

isabella

And after?

olivia

I’m going to follow up a day after.

charlotte

I think you’re ready. Get in there.

becky

We’ll be right here after the interview to film your reaction succeed or fail.

(OLIVIA walks confidently into the office of the interviewer.)

interviewer

Nice to meet you miss Anderson.

Olivia

Nice to meet you too.

interviewer

Tell me a little about yourself.

olivia

Well, I majored in environmental design and planning in college where I worked as a part of a team to build eco-friendly housing. I also bartended in college which gave me an opportunity to develop great communication skills and learn how to sell to customers.

interviewer

Why do you want to work here?

olivia

I’m passionate about helping the environment and building sustainably. I was really impressed with your work in the city’s Eastern district, and I feel like I can learn a lot from the amazing people who work here.

interviewer

Why should we hire you?

olivia

I am the kind of person who will work as hard as possible to serve the mission.

interviewer

Do you have any questions for me?

olivia

What would the day-to-day look like? Would it be mostly design? Mostly planning? Lots of analysis?

interviewer

This is an entry-level position on the sales side, so you would mostly be accompanying salespeople to discuss the products.

olivia

Would there be an opportunity to work up to design?

interviewer

It’s not common for someone who starts in this role, but it’s not impossible.

olivia

Thank you.

interviewer

Any other questions?

olivia

What does the follow up process typically look like?

interviewer

We’ll be in touch within about a month to let you know whether we want to proceed. You’ll know either way. If we proceed, we’ll start pre-onboarding then.

olivia

I appreciate the opportunity.

interviewer

Thank you. We will be in touch.

(OLIVIA exits office with interviewer and walks over to Isabella, Becky, and Charlotte.)

becky

So…

charlotte

How did it go?

olivia

Well, I think I did a good job… But the position wasn’t really what I thought it was, and I’m not sure it’s something I’d want to do long term.

isabella

Well, you don’t have to decide right away. But what are you going to do while you wait to hear back?

olivia

I’ll keep applying.

charlotte

And?

olivia

Keep an open mind.

charlotte

Whatever happens, we’re proud of you.

(ISABELLA, CHARLOTTE, and BECKY pat Olivia on the back. Fade to black. End.)